

Reliance Industries

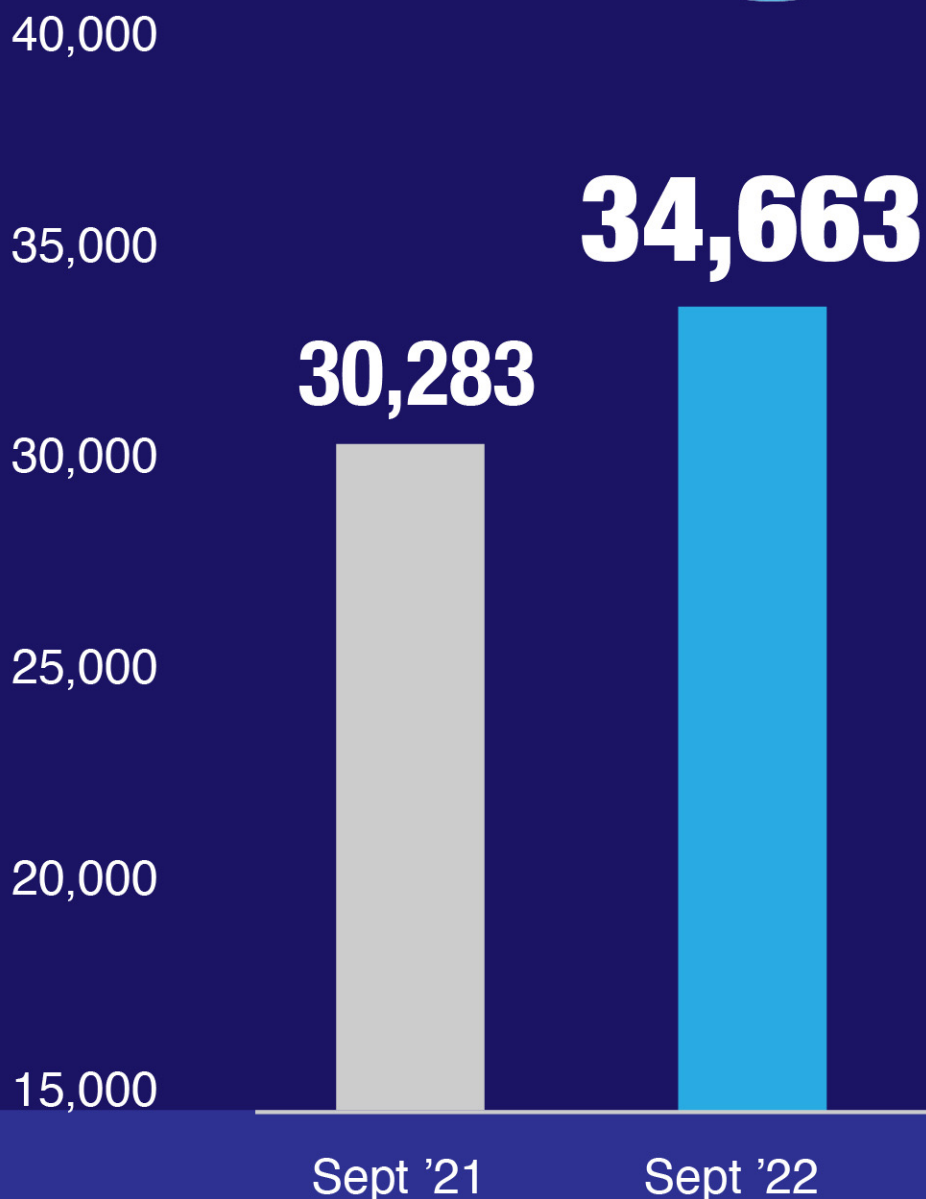
Q2 FY 2023 highlights



Consolidated

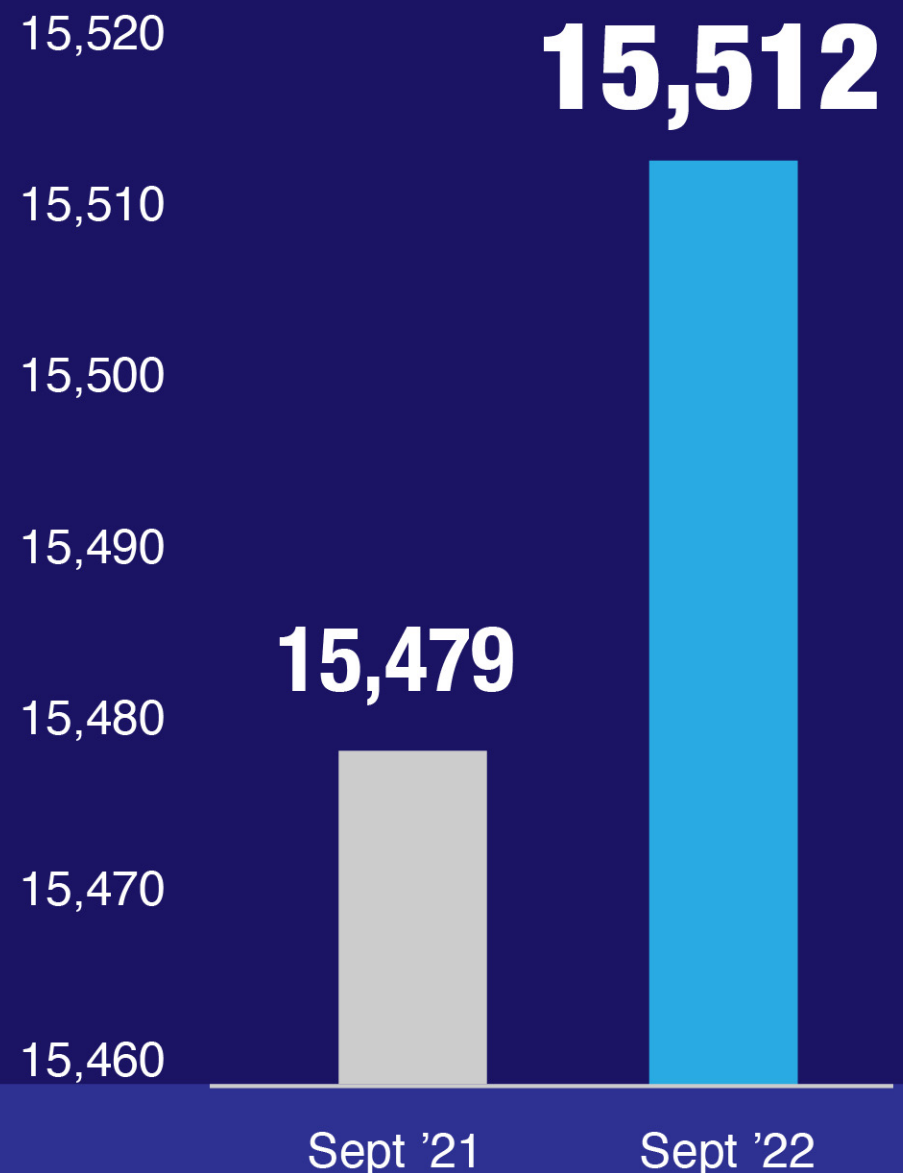
EBITDA (Rs cr)

Up
14.5%
YoY



PAT (Rs cr)

Up
0.2%
YoY



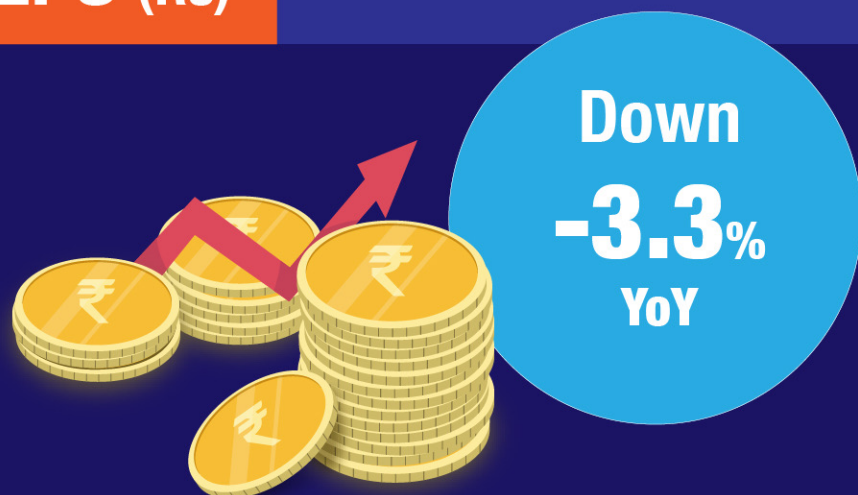
Reliance Industries

Q2 FY 2023 highlights



Consolidated

EPS (Rs)



Sept '21



Sept '22

O2C Output (MMT)*

*Production meant for sale



Sept '21



Sept '22

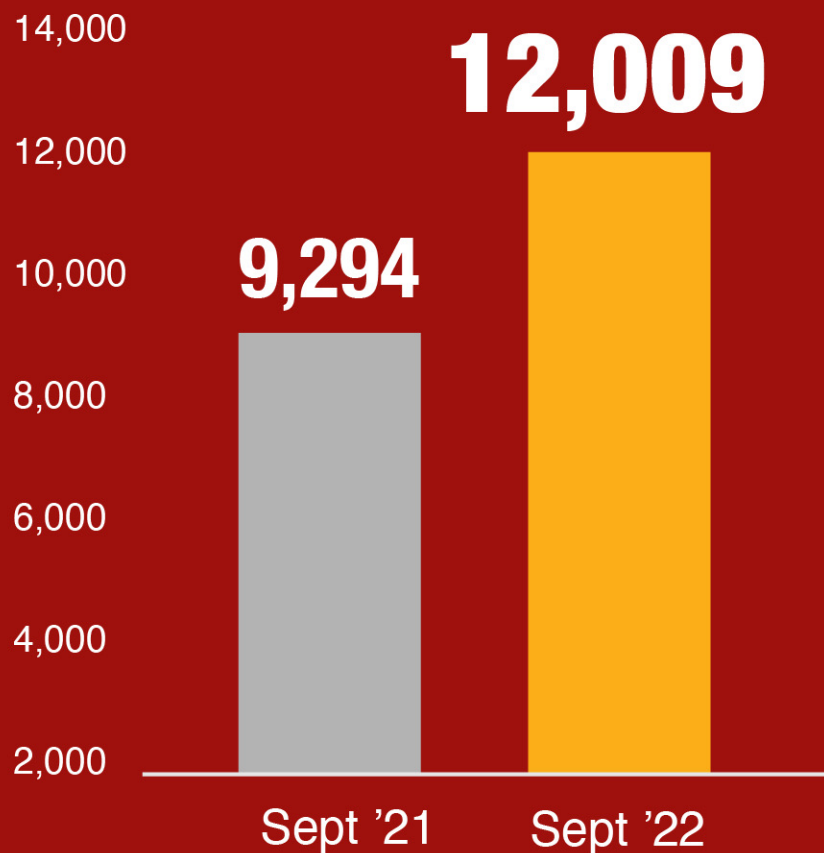
Jio Platforms

Q2 FY 2023 highlights



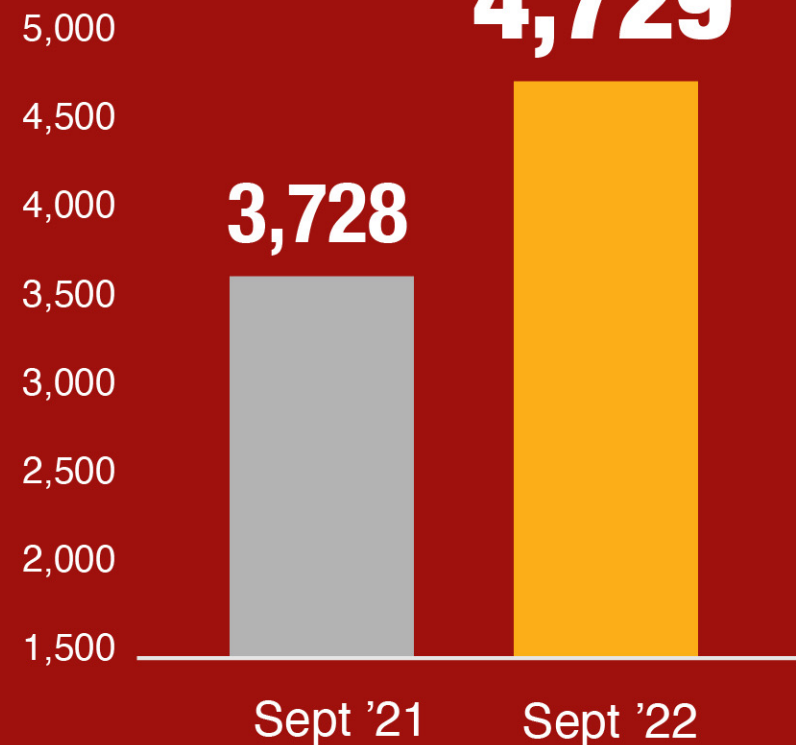
EBITDA (Rs cr)

Up
29.2%
YoY



PAT (Rs cr)

Up
26.9%
YoY



**EBITDA
Margin**

47.0%
Sept '21

49.5%
Sept '22

250 bps
Growth

Jio Platforms

Q2 FY 2023 highlights



Jio's Subscriber Engagement Continues to Improve

ARPU (Rs)



Up
23.4%
YoY

143.6

Sept '21

177.2

Sept '22

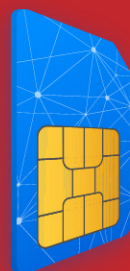
Gross Subscriber Adds (Mn)

Sept '21

35.6

Sept '22

32.7



Sept '21 Sept '22

Avg Data Consumption (GB)*



17.6

22.2



Growth%

Avg Voice Calls (Mins)*



840

969



Growth%

*per user per month

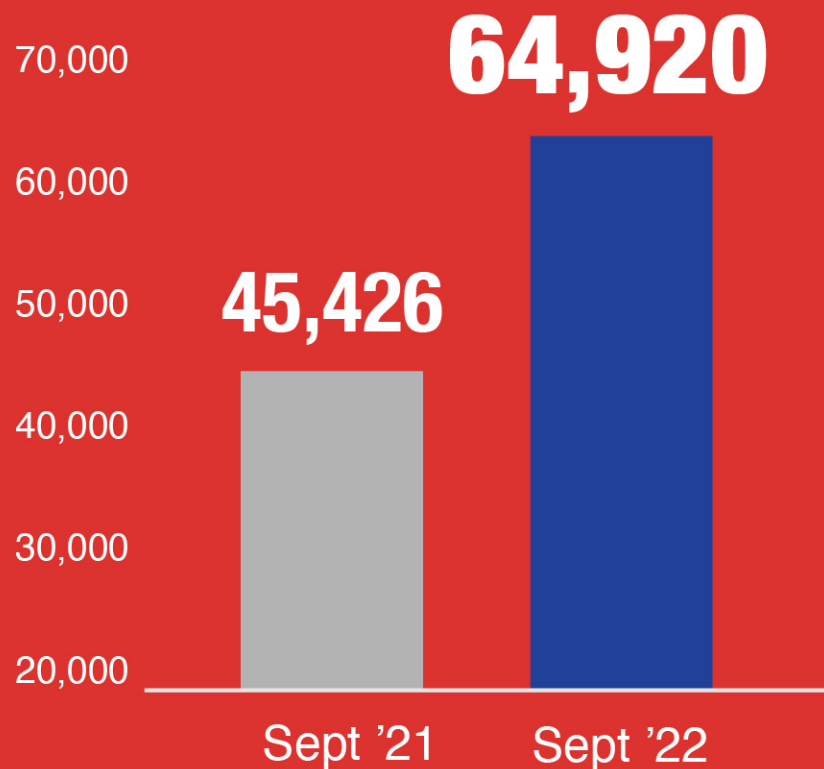
Reliance Retail

Q2 FY 2023 highlights



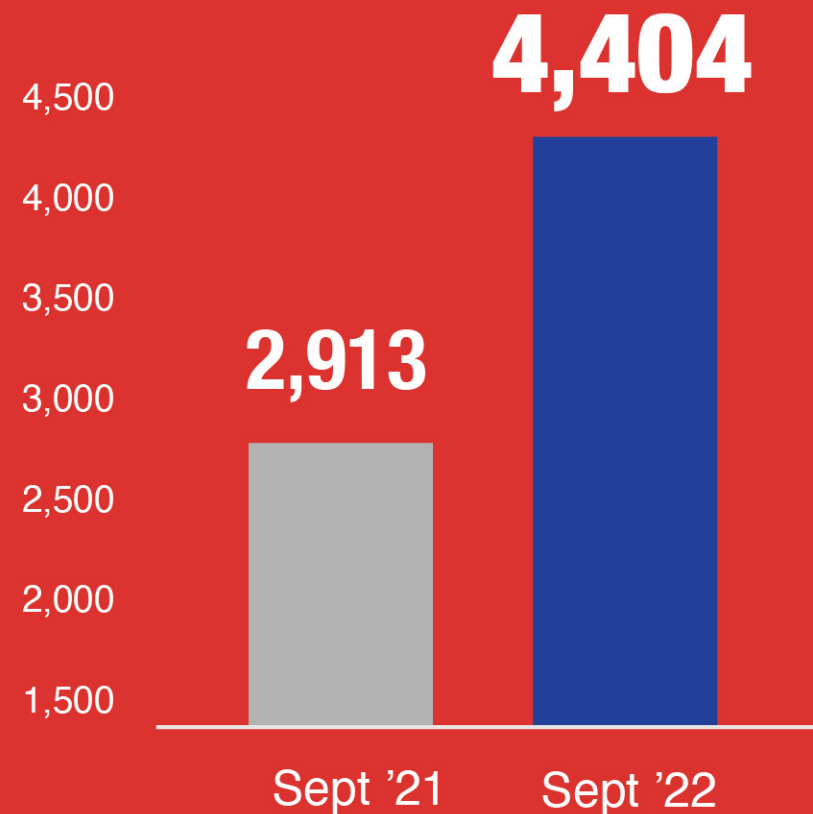
Gross Revenues (Rs cr)

Up
42.9%
YoY



EBITDA (Rs cr)

Up
51.2%
YoY



**EBITDA
Margin**

6.1%
Sept '21

7.4%
Sept '22

130 bps
Growth

Reliance Retail

Q2 FY 2023 highlights



Number of Outlets

■ Sept '21 ■ Sept '22



Retail space

(Mn Sq Ft)

